SSBCI Equity/Venture Capital Programs

Small Business Capital Formation Advisory Committee September 2023





SSBCI: Equity/Venture Capital Program (VCP) Outreach

Karl Fooks

Outreach Manager & SME for VC Programs
State Small Business Credit Initiative

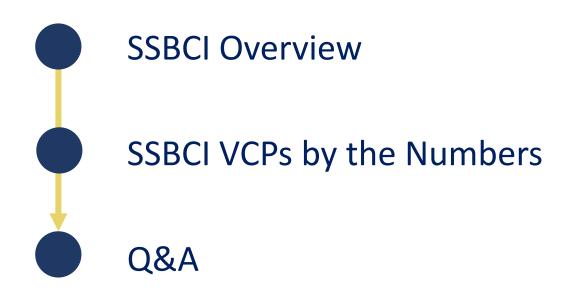
Eric Cromwell

Co-Founder
Cromwell Schmisseur LLC
SME for VC Programs

Dan Schmisseur

Co-Founder
Cromwell Schmisseur LLC
SME for VC Programs

Agenda for Today's Discussion



SSBCI Overview

- ➤ <u>American Rescue Plan Act of 2021</u> (ARPA) reauthorizes and amends the <u>Small Business</u> <u>Jobs Act of 2010</u> (SSBCI statute), which established the State Small Business Credit Initiative (SSBCI).
- > SSBCI provides nearly \$10 billion in funding for states, the District of Columbia, territories, and Tribal governments for programs that increase access to capital for small businesses.

> SSBCI includes:

- > Capital program for credit and investment support for small businesses programs including funding to support:
 - > Tribal governments programs to support small businesses
 - Underserved businesses
 - > An incentive allocation to jurisdictions that demonstrate robust support for underserved businesses
 - Very small businesses (VSBs)
- **Technical assistance program** to provide legal, accounting, and financial advisory services for certain small businesses applying for SSBCI capital programs and other government small business programs.

SSBCI Capital Program

> Types of small business financing programs include

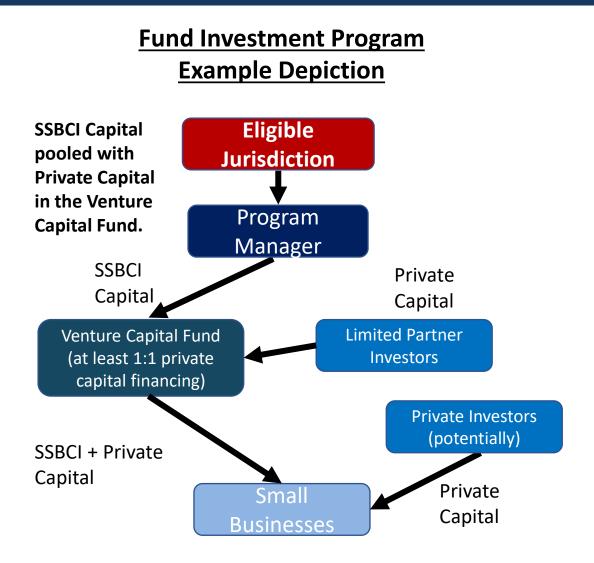
- Capital Access Programs (CAPs)
- Other Credit Support Programs (OCSPs), including equity/venture capital, loan participation, loan guarantee, collateral support

> Participating Jurisdictions direct the capital programs within broad Federal parameters

- Lenders/investors must have a meaningful amount of their own capital at risk
- Programs must generally demonstrate that \$1 of public investment by the program will "cause and result in" a minimum of \$1 of private financing
- ➤ Jurisdictions must generally demonstrate a reasonable expectation that their programs, considered together, have the ability to generate small business lending and private investment at least 10 times the federal contribution amount (10:1 financing)
- > Small businesses receiving support must meet business and transaction size requirements
 - No more than 500 employees and \$5M loan size for CAPs
 - ➤ No more than 750 employees or \$20M transaction size for OCSPs and targets an average transaction size of \$5M or less and average borrower size of 500 employees or less

> Participating Jurisdictions may contract with third parties to implement programs

SSBCI Equity/Venture Capital Program Types



Direct Investment Program Example Depiction Eligible **Jurisdiction** Program Manager SSBCI Capital **Direct Investment Program**

SSBCI

Capital

Small

Businesses

Private

Investors

Private

Capital

SSBCI Equity/Venture Capital Programs Data Snapshot

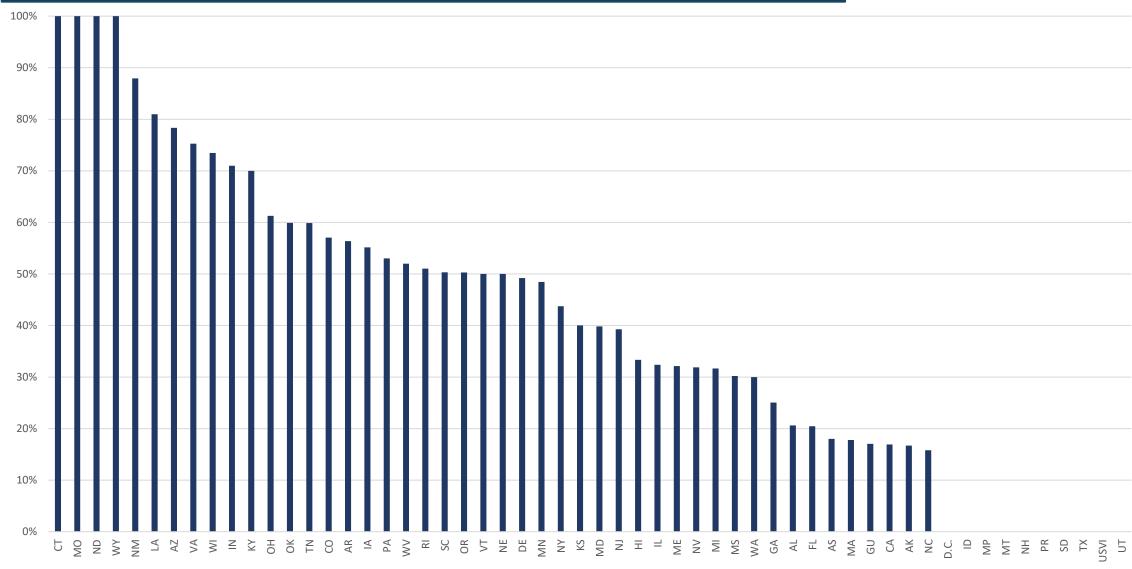
SSBCI equity/venture capital programs (VCPs) by the numbers

VCP Overview by the Numbers:

	SSBCI 1.0	SSBCI 2.0*
SSBCI funds allocated to VCPs	\$431M	\$3.03B
Jurisdictions with VCPs	38	46
Total number of VCPs	48	84
Number of direct investment VCPs	32	48
Number of fund investment VCPs	16	36

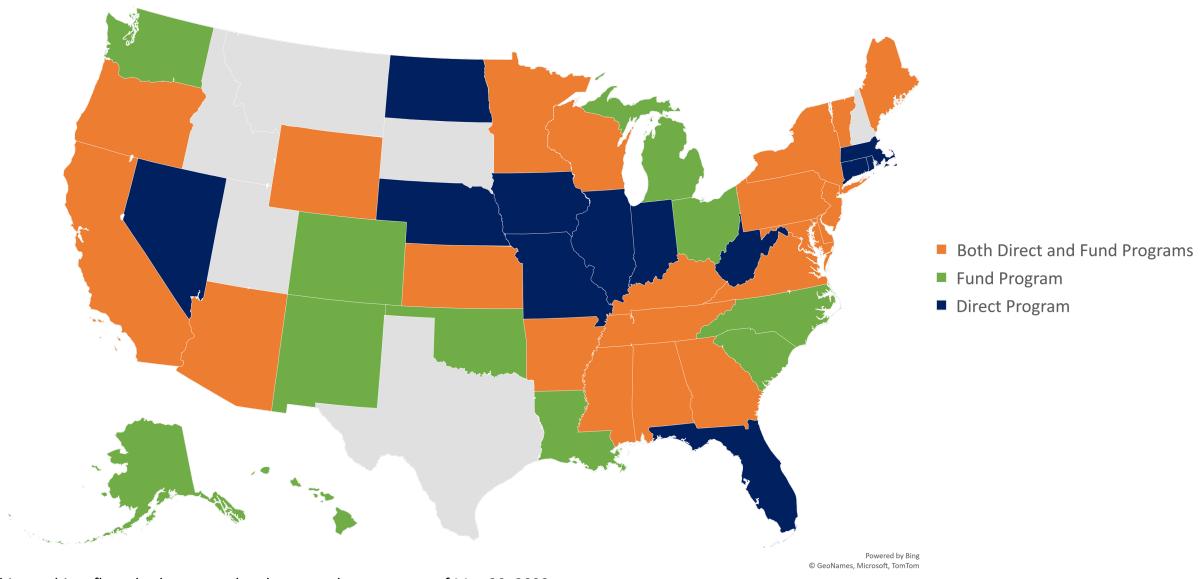
^{*}Preliminary data based on state and territory programs either approved or proposed as of 05/30/23

Capital Allocations to Equity/VC Programs as Percent of Total Allocation



^{*}Preliminary data based on state and territory programs either approved or proposed as of 05/30/23

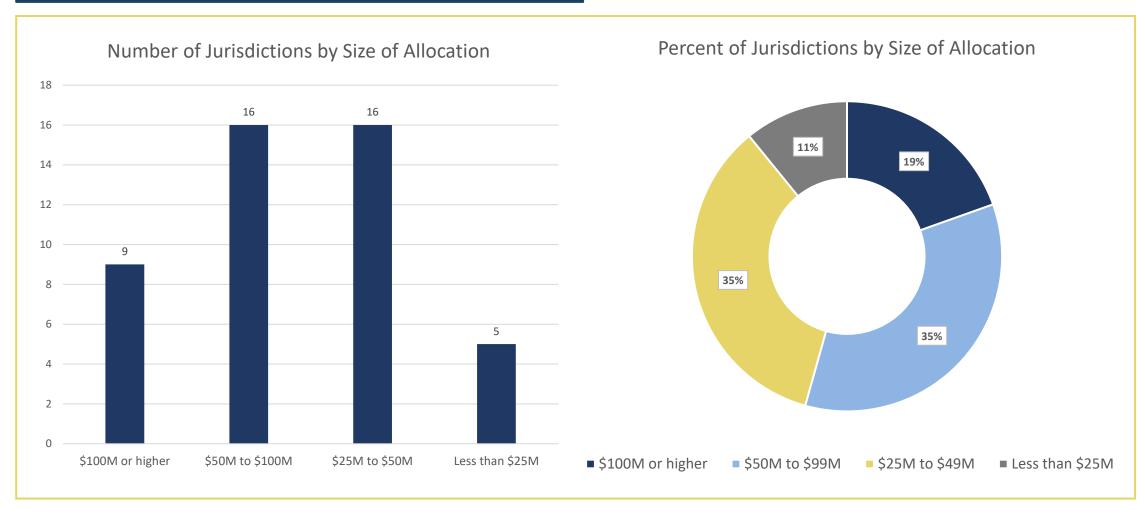
SSBCI Equity/Venture Capital Program Strategies by State



This graphic reflects both approved and proposed programs as of May 30, 2023. List of jurisdiction programs or proposed programs and contacts:

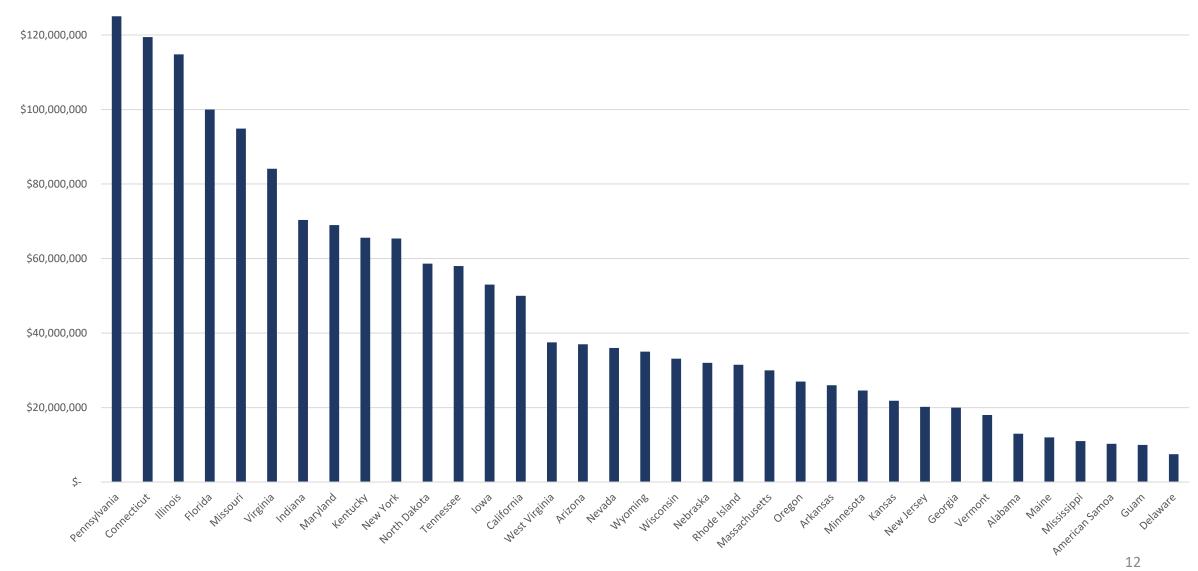
https://home.treasury.gov/policy-issues/small-business-programs/state-small-business-credit-initiative-ssbci/capital-program-list-of-programs-and-contacts

Size of Capital Allocations to Equity/VC Programs:

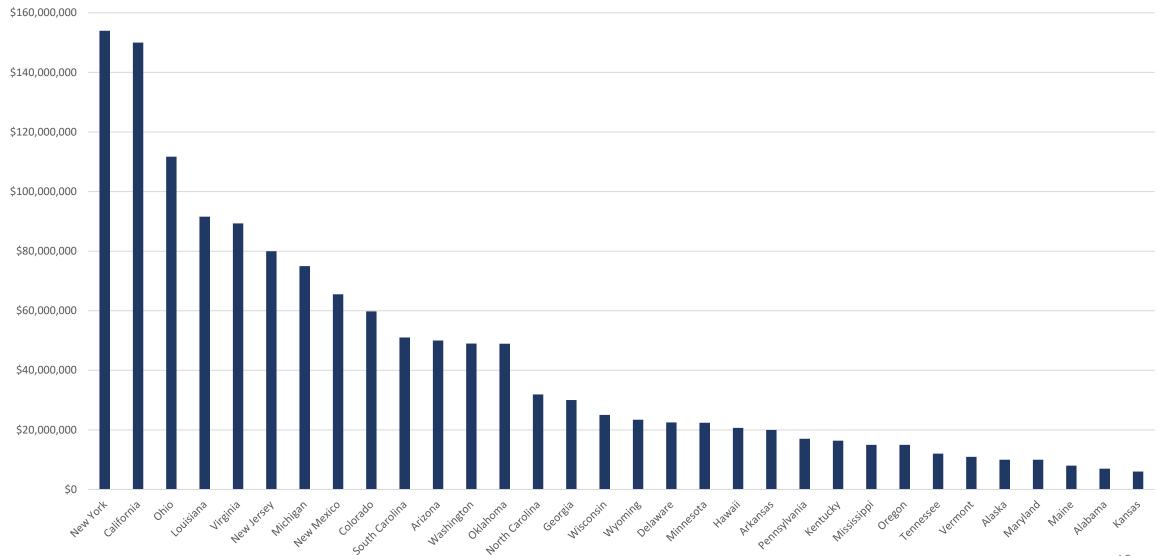


^{*}Preliminary data based on state and territory programs either approved or proposed as of 05/30/23

Capital Allocations to VC Direct Investment Programs:



Capital Allocations to VC Fund Investment Programs:



Resource/Reference Guide

Capital Program Online Resources:

- Capital Program Policy Guidelines
- Capital Program Reporting Guidance
- National Compliance Standards
- Treasury OIG Audit Reports of SSBCI Capital Programs (SSBCI 1.0)
- Uniform Cost Principles in 2 C.F.R. Part 200 Subpart E
- Frequently Asked Questions

SSBCI Website: State Small Business Credit Initiative (SSBCI) | U.S. Department of the Treasury

SSBCI Equity/Venture Capital Overview

SSBCI_Information@treasury.gov

Thank You



